

WILLIAM TAYLOR

B.Sc (Hons), MBA, C.Eng, F.I.Chem.E

Address: Town End Farm,
Redmarshall, Stockton on Tees,
Cleveland TS21 5FT
United Kingdom

Tel: 01642 396399

Mob: 07891 023456

Email: willtaylor64@hotmail.com

PROFILE – DIRECTOR/HEAD OF PROJECTS

An entrepreneurial board level business leader, commercially astute and influential at all levels, with a track record of delivering bottom line business performance and stakeholder value; building organisation capability and leading high performing project teams to successfully realise growth opportunities in emerging markets and technologies. Extensive experience of UK and international energy asset operations and engineering projects for oil, gas and renewable power generation.

KEY ACHIEVEMENTS

- As Board Director, developed a European based oil & gas business unit from a non-operated equity base, developed and integrated operated production acreage through £200m of investment, to deliver an annual £400m turnover / £100m profit business unit within a 3 year timescale,
- Led a £670m, 4 year programme of capital investment to develop and implement new energy technologies for offshore wind-farms, through full project life-cycles from concept, engineering design to EPC contracts, commissioning to create a stand-alone P&L business unit.
- Delivered a \$630m Middle East oil development on a fast-track basis, exceeding all project key performance indicators to flow oil 2 months ahead of schedule.
- Built a high-performing commercial organisation of 70 personnel to ensure the internal capability to manage a diverse, innovative and technically demanding portfolio of energy projects with an annual CapEx of £730m - developed organisation structure and resourcing strategy, recruited high calibre talent and performance managed teams, coaching my team leaders.
- Led the bid and contract negotiations to win a prestigious contract, bringing LNG gas into the UK, including a £350m investment in an import facility capable of supplying up to 15% of the total UK gas demand.
- Consistently delivered high standards of HSE performance across all operational/project activity, winning the CEO award for HSE performance in 2 successive years.

CAREER

ENERTEX PLC, ABERDEEN JUNE 2001 TO MARCH 2013

DIRECTOR/HEAD OF MAJOR PROJECTS JUNE 2009 – MARCH 2013

- Director responsible for developing and delivering new operational energy capability (gas, oil, power generation, renewable energy) through full life-cycle engineering projects with full P& L responsibility for early operations, including Joint Ventures and overseas developments.
- Responsible for developing organisation capability and underpinning management systems for management of a diverse range of high value, technically innovative, major engineering projects.
- Developed and presented the business case for main board approval for major asset engineering projects up to £750m in CapEx.
- Strategic development of a UAE oil & gas business through major capital investment in production capability and integration with an existing business base to optimise ROI.
- Developed and built from concept, a major Project Front End and Execution Capability across European operations.
- JV Board Member of several offshore wind joint venture operators.
- Chaired Cross-Business Unit HSE Committee, transforming it into an effective and influential unit.
- Personally sponsored and promoted a project engineer graduate programme within my teams as party of the Company's talent pipeline.

HEAD OF PROJECTS MAY 2004 - JUNE 2009

- Responsible as Projects/Operations Director for major project delivery as an integral part of the asset investment programme across oil and gas production assets and gas fired power stations.
- Developed and presented the UK's first LNG import proposal for Board approval with a £350m CapEx investment.
- Delivered oil & gas projects including the £75m Eejit Field development and the £170m DBRS investment project which required careful management of senior level stakeholder relationships with JV partners.
- Project Director to optimise value and return across the integration of £920m of acquired non-operated oil and gas assets within the UKCS.
- Developed and led a Projects Management Team to ensure execution capability and effective engineering and commercial management of major projects.

ENGINEERING MANAGER JUNE 2001 – MAY 2004

- Responsible for managing major change projects on Centrica's largest assets.
- Devised and delivered a range of significant production enhancement and reliability projects for the UKCS operated oil and gas assets with £250m Capex.
- Responsible for the technical Due Diligence as part of the £920m acquisition of non-operated oil and gas assets.
- Delivered an infrastructure for third party gas processing through Middle East operated assets with £210m of investment to create a £95m p.a. income stream.

WILLIS CORPORATION, TEXAS SEPTEMBER 1993 – MAY 2001

OPERATIONS MANAGER – ONSHORE GAS PRODUCTION FEBRUARY 1998 – MAY 2001

OFFSHORE OPERATIONS ENGINEER JUNE 1996 – FEBRUARY 1998

OFFSHORE MAINTENANCE ENGINEER JUNE 1995 – JUNE 1996

PROJECT ENGINEER SEPTEMBER 1993 – JUNE 1995

SBD LIMITED, LONDON SEPTEMBER 1989 – AUGUST 1993

SENIOR PROCESS ENGINEER AUGUST 1991 – AUGUST 1993

PROCESS ENGINEER SEPTEMBER 1990 – AUGUST 1991

GRADUATE ENGINEER AUGUST 1989 – AUGUST 1990

EDUCATION, TRAINING AND QUALIFICATIONS

- Enertex's Senior Leadership Programme (2008), 18 month programme for high potential business leaders, sponsored by the CEO, in conjunction with Imperial College Business School.
- MBA – Lancaster University (2005)
- Chartered Engineer, IChemE (1991)
- BSc (Hons) First Class in Chemical Engineering, University of Newcastle (1985 - 1989)